



# Lansing Economic Development Corporation

Board of Directors Meeting

**Friday, April 10, 2026 – 8:30 A.M.**

Lansing EDC Office – 401 S. Washington Sq., Suite 101, Lansing, MI 48933

## MINUTES

**Members Present:** Shelley Davis Boyd, Calvin Jones, Jonathan Smith, Chaz Carrillo, Dr. Cristina Benton, Dr. Alane Laws-Barker, Catherine Rathbun

**Members Absent:** Rawley Van Fossen, Bryan Britten, (Shelley Davis Boyd left at 9:30 A.M., Chaz Carrillo left at 9:19 A.M.)

**Staff Present:** Kris Klein, Amiee Evans, Alex Watkins, Chelsea Dowler, Aurelius Christian, Shay Manawar, Brian Swett

**Guests:** William Love (Rehmann Robson), Rhonda Jones & Travis Sparks (LBWL)

### Call to Order

Chair Boyd called the Lansing Economic Development Corporation meeting to order at 8:30 A.M.

### Approval of LEDC Board Meeting Minutes – Friday, March 6, 2026 (ACTION)

MOTION: Member Jones moved to approve the LEDC meeting minutes from Friday, March 6, 2026, Board of Directors meeting, as presented. Motion seconded by Member Benton.

YEAS: Seven (7); unanimous; motion carried.

### Lansing EDC FY2024/2025 Audited Financial Statements (ACTION)

William Love, of Rehmann Robson, presented the audited financial statements for Lansing EDC.

MOTION: Member Smith moved to approve the FY2024/2025 Audited Financial Statements for Lansing EDC, as presented. Motion seconded by Member Carrillo.

YEAS: Seven (7); Unanimous; motion carried.

### Lansing EDC FY2024/2025 Federal Single Audit (ACTION)

William Love, of Rehmann Robson, presented the Federal Single Audit results covering Federal grant activity for the year.

MOTION: Member Smith moved to approve the Single Audit Report for Lansing EDC for FY2024/2025, as presented. Motion seconded by Member Jones.

*The Lansing EDC's Mission is to improve the Lansing community by fostering economic growth that is strategic, sustainable and equitable.*

YEAS: Seven (7); Unanimous; motion carried.

**Lansing Economic Development Corporation (LEDC) Board Meeting Board meeting suspended by Chair Boyd at 8:58 AM to begin Lansing Brownfield Redevelopment Authority (LBRA) Board meeting.**

**Lansing Economic Development Corporation (LEDC) Board Meeting Resumed by Chair Boyd at 9:09 AM. Vice-Chair Jones took over for Chair Boyd at 9:30 AM.**

### **Michigan Talent Partnership Grant Update**

Klein presented an update of the Michigan Talent Partnership Grant.

### **Operations Update**

Klein provided organizational updates, including:

- HR Recommendations:
  - Continuing to meet with People Matters regarding performance evaluation process, staff training, and other HR recommendations.
- Outreach and Engagement:
  - The Lansing EDC team is involved in various outreach and engagement efforts, including Riverfront Champions group, hosting event for 517 Entrepreneurship + Innovation Week event today, various Emerging Developer Network events, and participating on MEDA and LRCC panels.
  - Lansing EDC will host staff and board members at a Lansing Lugnuts game on May 14.
  - Downtown Lansing inc. is hosting a State of Downtown Workshop on April 14 and the Save the Date cards for the Big Red Ball we shared.
- Marketing:
  - The redesigned LansingEDC.com website is live.
  - The 2025 Annual Report has been published, printed copies available next week.
  - Planning for the 50<sup>th</sup> anniversary of Lansing EDC continues.
- Board Training:
  - Vice-Chair Jones asked that the Business Development Strategies & Case Studies training be postponed.

### **Project and Program Updates**

Updates were presented on the following:

- Klein provided updates on:
  - Deep Green: The developer of a proposed data center in downtown pulled their request to purchase city-owned properties at E. Kalamazoo St. and S. Cedar St.
  - SSRP/Plant 6 project: NorthPoint Development ended its partnership with RACER Trust on the Plant 6 site and others in the area. Lansing EDC was notified mid-March. The Lansing EDC team has met with the city administration, RACER Trust, NorthPoint, and MEDC since this update, and has informed the Lansing EDC site and incentive committee. NorthPoint's departure provides an opportunity to consider other leads for redevelopment of the site. Lansing EDC continues to manage the grant and will

continue to market the site, including at April's Michigan Manufacturers Conference as a sponsor and to present on the Plant 6 site.

- Lansing Shuffle: The Lansing Shuffle has a request before City Council for a public vote on the sale of their building and premises at 325 Riverfront Drive, which is currently being leased from the city, for placement on the August 4, 2026 ballot. Lansing Shuffle's goal is to secure long-term stability of their operations and deepen investment in Lansing's riverfront and downtown. An overview of the process and commitments of Lansing Shuffle if a sale was to proceed were provided. Discussion ensued.
- LEED Initiative:
  - Evans provided the following updates:
    - Targeted Redevelopment
      - We received 10 qualified proposals for work related to the Baker-Donora and Willow-Walnut targeted neighborhood redevelopment plans.
      - Joint Evaluation Committee (JEC) has scored and met to discuss proposals.
      - JEC is working to schedule interviews with the finalist firms in the next two weeks.
      - Target is a mid-May commencement of activities with the selected firm.
      - Work will continue through the end of November 2026, with final deliverable including an actionable implementation plan for each neighborhood.
    - Technical Assistance Programming
      - SEED Academy capstone presentations and graduation is April 13 for Cohort 2.
      - Applications are live through May 1 for Cohort 4 of the Empower Program.
- Site & Incentive Committee is currently discussing and reviewing:
  - Accelerated Reimbursement Loan Policy.
  - Site Assessment Policy & Cost Share on Environmental Assessments.
  - Evaluation of current fee structure and statewide best practices.
  - Goal to have any recommendations of policies or amendments at June meeting.

### **Open Forum for LEDC Board Members**

Rathbun - appreciated getting the notes from the March 06, 2026 meeting.

Smith – Let the Board know that he left LEO last week and started a consulting business.

Jones – Reminded Board members to let Swett know that they completed the ethics training material given out at the last Board meeting and shared information on the upcoming Adopt a River event.

### **Other Business**

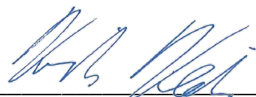
None

### **Public Comment**

None

### **Adjournment**

Vice Chair Jones called the Lansing Economic Development Corporation meeting to adjournment at 9:51 A.M.




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Kris Klein, President & CEO

Lansing Economic Development Corporation (LEDC)