

AGENDA

Committee on Ways and Means December 17, 2025 at 4:00 PM



Lansing City Hall, City Council Conference Room
124 W Michigan Avenue, 10th Floor

To provide input or ask questions on any item that is listed on the agenda, members of the public may contact the City Council at city.council@lansingmi.gov or (517) 483-4177 prior to the meeting. To view the meeting live and participate in virtual public comment: <https://www.lansingmi.gov/1212/Council-Committee-Meetings>

Council Member Hussain, Chairperson
Council Member Garza, Vice Chairperson
Council Member Spadafore, Member

- 1. Call to Order**
- 2. Roll Call**
- 3. Minutes**
 - A. December 3, 2025
- 4. Public Comment on Agenda Items (Up to 3 Minutes)**
- 5. Discussion/Action:**
 - B. RESOLUTION - Grant Application; Transportation Economic Development Funds grant application for the Capital City Boulevard Reconstruction Project
 - C. PLACE ON FILE - Sole Source Purchase; Police Department notification of Bear Training Solutions Inc. as the vendor for KBT Insert Training Doors for Breach Training
 - D. PLACE ON FILE - Sole Source Purchase; Parks and Recreation Department notification of LimnoTech as the vendor for Great Bubble Barrier system for the Grand River
- 6. Other**
- 7. Adjourn**

Persons with disabilities who need an accommodation to fully participate in these meetings should contact the City Council Office at 517-483-4177 (TTY 711) 24 hour notice may be needed for certain accommodations. An attempt will be made to grant all reasonable accommodation requests.



MINUTES
Committee on Ways and Means
Wednesday, December 3, 2025 @ 3:30 p.m.
City Council Conference Room

CALL TO ORDER

Council Member Hussain called the meeting to order at 3:30pm

PRESENT

Council Member Adam Hussain, Chair
Council Member Jeremy Garza, Vice Chair
Council Member Peter Spadafore, Member - excused

OTHERS PRESENT

Renee Richmond, Council Administrative Assistant
Luke Bingaman, Legislative Analyst
Lisa Hagen-Lawrence, OCA
Nicole McPherson, City Engineer

Minutes

MOTION BY COUNCIL MEMBER GARZA TO APPROVE THE MINUTES OF NOVEMBER 19, 2025 AS WRITTEN. MOTION CARRIED 2-0.

Public Comment

Discussion/Action:

RESOLUTION – Issuance of Sewage Disposal System Revenue Bonds for 2026 Improvements
Mc. McPherson noted that this is brought every year as part of the wet weather control plan. The resolution provides for next improvements for Tecumseh River Road Pump Station and sewer project on Cherry, Kalamazoo and Pine Streets. Cost is not expected to be beyond \$40 million, and they received bids last Wednesday in the \$37 million range, and will get the final number next week.

Councilmember Garza mentioned doing the math that is leaving \$700,000 do they anticipate it affecting any projects. Ms. McPherson answered no, they plan it out and some come in at more some at less, so it works out, and they budget every year.

MOTION BY COUNCIL MEMBER GARZA TO APPROVE THE RESOLUTION FOR THE ISSUANCE OF SEWAGE DISPOSAL SYSTEM REVENUE BONDS FOR 2026 IMPROVEMENTS. MOTION CARRIED 2-0.

Ms. Richmond asked Ms. McPherson for an updated memo with the corrected amounts, and Ms. McPherson acknowledged.

OTHER

ADJOURN

Adjourned at 3:36pm

Submitted by,

Renee Richmond, Recording Secretary, Lansing City Council

Approved by the Committee on

DRAFT

Resolution #2026-###

By the Committee on Ways and Means
Resolved by the City Council of the City of Lansing

WHEREAS, the Michigan Department of Transportation is accepting grant applications for the Transportation Economic Development Fund Category A Program, which aims to promote increased economic potential and improve the quality of life through the support of job creation and retention in Michigan; and

WHEREAS, the grant application must be submitted by an Act 51 eligible road agency and may be submitted on behalf of a non-Act 51 agency; and

WHEREAS, Niowave has plans to expand its facility and redevelop the property at 2450 Port Lansing Road, creating over 70 new jobs; and

WHEREAS, Niowave has indicated that the condition of the pavement on Capital City Boulevard will impact its business; and

WHEREAS, the Capital Region Airport Authority determined that reconstruction of Capital City Boulevard is needed to support Niowave's expansion and this project cost is estimated at approximately \$2.5 million; and

WHEREAS the Capital Region Airport Authority will commit to providing the required local match for the project and continue to maintain the improved roadway.

NOW THEREFORE, BE IT RESOLVED, that City Council authorizes the Public Service Department to submit a Transportation Economic Development Funds Category A grant application for the Capital City Boulevard Reconstruction Project on behalf of the Capital Region Airport Authority and be designated as the authorized agent for this grant.

CITY of LANSING
INTEROFFICE COMMUNICATION

TO: Andy Schor, Mayor
FROM: Stephanie Robinson, Senior Buyer
DATE: November 24, 2025
SUBJECT: Sole Source Purchase – Bear Training Solutions Inc

Please include this Sole Source packet of information in your transmittal to Council as required by the Purchasing Ordinance Section 206.05.

In summary, the Purchasing Office processed the following Sole Source transaction:

Department: Lansing Police Department

Vendor: Bear Training Solutions Inc, V051962

Item Purchased Ultimate Training Door with KBT Insert

Dollar Amount: \$ 23,686.00 from LPD Account: 273-343212-957000-20251

Additional information pertaining to this purchase is attached for your information.

This letter is filed in accordance with the Purchasing Ordinance Section 206.05 (a) and (b).

slr

CITY of LANSING
INTEROFFICE COMMUNICATION

TO: Andy Schor, Mayor
FROM: Stephanie Robinson, Senior Buyer
DATE: Nov. 20, 2025
SUBJECT: Sole Source – Bear Training Solutions Inc.

The Lansing Police Department requests that Bear Training Solutions Inc be designated as a Sole Source vendor for KBT Insert for Breach Training.

Please see the attached letter from Chief Robert Backus regarding the request.

Based on the attached letter we recommend issuing a sole source purchase order to Bear Training Solutions Inc the amount of \$ 23,686.00 from 273-343212-957000-20251. Per the request of the Lansing Police Department.

Attachment

Date: _____

Approved _____ Denied _____

Andy Schor, Mayor



CITY OF LANSING
 124 W. Michigan Ave
 Lansing, MI 48933
 (517) 483-4128

TO: BEAR TRAINING SOLUTIONS INC
 29010 ORANGE AVE
 ESCALON, CA 95320

PURCHASE ORDER	
P.O. NUMBER	P093429
DATE	11/21/2025
VENDOR I.D.	V051962
FOB	DELIVERED
REQUISITION NO	PR022927

OUR PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LIST AND CORRESPONDENCE

DELIVER ITEMS TO:
LPD - OPERATIONS CENTER 5815 WISE RD LANSING, MI 48911 ATTN CHERYL RUPPRECHT

SEND INVOICE TO:
LPD - OPERATIONS CENTER 120 W MICHIGAN AVE 4TH FLOOR LANSING 48933-1603

Item No.	QTY	Description	Unit Price	Extended Price
1	1.00	14-01 BUTD ULTIMATE TRAINING DOOR <i>273-343212-957000-20251 \$14,799.00</i>	\$14,799.00	\$14,799.00
2	1.00	14-04 BSDE SCREEN DOOR EMULATOR <i>273-343212-957000-20251 \$2,299.00</i>	\$2,299.00	\$2,299.00
3	1.00	14-05 BDA DOOR ARMOR <i>273-343212-957000-20251 \$949.00</i>	\$949.00	\$949.00
4	1.00	14-07 BBDA BALLISTIC DOOR ARMOR <i>273-343212-957000-20251 \$1,199.00</i>	\$1,199.00	\$1,199.00
5	1.00	14-09 BKBTI KBT INSERT <i>273-343212-957000-20251 \$3,065.00</i>	\$3,065.00	\$3,065.00
6	1.00	ESTIMATE NO 1513 SHIPPING <i>273-343212-957000-20251 \$1,375.00</i>	\$1,375.00	\$1,375.00
			Total:	\$23,686.00

THE ARTICLES SPECIFIED ARE SUBJECT TO THE FOLLOWING CONDITIONS:

1. Goods other than those specified on this order must not be substituted or prices changed without authorization.
2. If the quantity shipped is short of the purchase order quantity, specify on the packing slip if that quantity is on back order or cancelled.

Federal Tax ID: 38-6004628

AUTHORIZED SIGNATURE *Cynthia L. Thomas*

Date
 Printed: 11/24/2025



LANSING POLICE DEPARTMENT

120 W. MICHIGAN AVENUE, LANSING MI 48933

517.483.4600 | lansingpolice.com



September 30th, 2025

To: Stephanie Robinson/Purchasing

From: Lieutenant Corey Campbell/Training Unit

RE: Training Unit Sole source

The Lansing Police Department Training Unit was authorized funds to purchase a new Training Door from BEAR Training Solutions. The intent is to replace the current training door we have at the Range. The current door is damaged from years of wear and tear and is not functioning at this time.

BEAR Training Solutions make the strongest and most versatile breaching and forcible entry training doors for police, military, and fire. Their elite doors and accessories stand up to multiple training evolutions. All of their products are made in the USA and have been extensively field-tested with the best in the industry to guarantee functionality, strength, and endurance. Their training doors and line of tools exhibit the highest standards in craftsmanship and design.

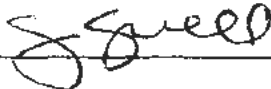
One key feature is BEAR Training Solutions KBT Insert. It is the only breaching insert that:

- Mounts directly into a real door training simulator while preserving the frame integrity.
- Provides authentic lock point and barrier feedback consistent with real-world breaching.
- Supports high-impact kinetic breaching forces (up to 850 ft-lbs).
- Utilizes durable, replaceable components to maximize training value.
- Offers rapid reset capability for continuous training evolutions.

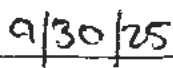
Due to its unique design and patented features, no other manufacturer provides an equivalent insert or system compatible with the Real Door Training Simulator. Bear Training Solutions, Inc. is therefore the sole source manufacturer and distributor of the KBT Insert

This will cost the Lansing Police Department approx. \$23,686.00. It is for these reasons that I believe that BEAR Training Solutions meets the unique and sole source requirements for our Training Unit.

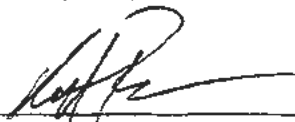
The account to be used for this expense: 273-343212-957000-20251



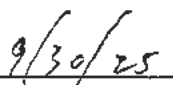
Lt. Corey Campbell



Date



Chief Robert Backus



Date

"CAPITAL CITY'S FINEST"

Excellence - Character - Teamwork - Respect - Courage

Sole Source Cover Sheet

Project: _____ BEAR TRAINING SOLUTIONS _____

206.05. - Sole source procurement. **This request adheres to the portions of the ordinance checked below.**

- (c) The criteria to be followed by the Director in determining that there is only one source for supplying the requested supply, service, or construction item are:

_____ Special features are required; or

_____ Special market conditions exist; or

_____ Special services or facilities are required; or

_____ The source is unique or special in nature; or

_____ The source is limited or proprietary; or

_____ Sales territories or product availability within limited geographical boundaries require sole source procurement; or

Where standardization or compatibility is the overriding consideration and such compatibility or standardization can only be achieved through the purchase or use of a unique product; or

_____ Where a product or service is specifically identified as part of a grant award.

Discussion/Notes:

Sole Source Manufacturer –

The manufacturer,

Sole Source Agent/Distributor or Consultant–

The supplier, Bear Training Solutions Inc, sole source for Training Door with Special KBT Insert for Breaching Training Insert.



9/9/2025

To Whom It May Concern,

This letter serves as formal justification for a sole source purchase of the KBT Insert, manufactured exclusively by Bear Training Solutions, Inc., located in the State of California.

The KBT Insert is a proprietary product developed and produced solely by Bear Training Solutions. It is the only breaching training insert that:

- Mounts directly into a real door training simulator while preserving the frame integrity.
- Provides authentic lock point and barrier feedback consistent with real-world breaching.
- Supports high-impact kinetic breaching forces (up to 850 ft-lbs).
- Utilizes durable, replaceable components to maximize training value.
- Offers rapid reset capability for continuous training evolutions.

Due to its unique design and patented features, no other manufacturer provides an equivalent insert or system compatible with the Real Door Training Simulator. Bear Training Solutions, Inc. is therefore the sole source manufacturer and distributor of the KBT Insert.

If further information is required, please contact:

Bear Training Solutions, Inc.
29010 Orange Ave, Escalon, CA 95320
209-996-8500
jana@beartrainingsolutions.com

Sincerely,

Jana Cummings

Jana Cummings
CEO
Bear Training Solutions, Inc.

ESTIMATE

BEAR TRAINING SOLUTIONS, INC.
29010 Orange Ave
Escalon, CA 95320

jana@beartrainingsolutions.com
+1 (209) 499-1761
www.beartrainingsolutions.com



Bill to
City of Lansing
Police Department
120 W Michigan Ave
Lansing, MI 48913

Ship to
City of Lansing
Police Department
Attn: Jason Spoelma
120 W Michigan Ave
Lansing, MI 48913

Estimate details

Estimate no.: 1513
Estimate date: 09/03/2025
Expiration date: 10/06/2025

#	Date	Product or service	Description	Qty	Rate	Amount
1.	14-01	BUTD	Ultimate Training Door	1	\$14,799.00	\$14,799.00
2.	14-04	BSDE	Screen Door Emulator	1	\$2,299.00	\$2,299.00
3.	14-05	BDA	Door Armor	1	\$949.00	\$949.00
4.	14-07	BBDA	Ballistic Door armor	1	\$1,199.00	\$1,199.00
5.	14-09	BKBTI	KBT Insert	1	\$3,065.00	\$3,065.00
Subtotal						\$22,311.00
Shipping						\$1,375.00
Total						\$23,686.00
Expiry date						10/06/2025

Accepted date

Accepted by

CITY of LANSING
INTEROFFICE COMMUNICATION

TO: Andy Schor, Mayor
FROM: Stephanie Robinson, Senior Buyer
DATE: November 6, 2025
SUBJECT: Sole Source Purchase – Limno tech

Please include this Sole Source packet of information in your transmittal to Council as required by the Purchasing Ordinance Section 206.05.

In summary, the Purchasing Office processed the following Sole Source transaction:

Department: Parks and Recreation Department_

Vendor: Limotech – V051977

Item Purchased Great Bubble Barrier System for the Grand River

Dollar Amount: \$ 300,000 from Parks Account: 208-933890-972000-43823- Meijer Financial award donation.

Additional information pertaining to this purchase is attached for your information.

This letter is filed in accordance with the Purchasing Ordinance Section 206.05 (a) and (b).

slr

CITY of LANSING
INTEROFFICE COMMUNICATION

TO: Andy Schor, Mayor
FROM: Stephanie Robinson, Senior Buyer
DATE: **October 7, 2025**
SUBJECT: Sole Source – Limno-Tech

The Finance Department requests that Limno-Tech be designated as a Sole Source vendor for the Engineering and Designing of the City’s Great Bubble Barrier System.

Please see the attached letter from Brett Kaschinske regarding the request.

Based on the attached letter we recommend issuing a sole source purchase order to Limno-Tech in the amount of \$ 300,000 from account number 208-933890-972000-43823.

Attachment

Date: _____

Approved _____ Denied _____

Andy Schor, Mayor



CITY OF LANSING
 124 W. Michigan Ave
 Lansing, MI 48933
 (517) 483-4128

TO: LIMNO-TECH INC
 501 AVIS DRIVE
 ANN ARBOR, MI 48108

 JWERNER@LIMNO.COM
 (734) 332-1200

PURCHASE ORDER	
P.O. NUMBER	P093427
DATE	11/19/2025
VENDOR I.D.	V051977
FOB	DELIVERED
REQUISITION NO	PR022923

OUR PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LIST AND CORRESPONDENCE

DELIVER ITEMS TO:
PUBLIC SERVICE DEPT OPS & MAINT 601 E SOUTH ST LANSING, MI 48910 ATTN KATHRYN MCNICHOL

SEND INVOICE TO:
PARKS & RECREATION ADMIN OFFICE 200 N FOSTER LANSING 48912

Item No.	QTY	Description	Unit Price	Extended Price
1	300,000.00	GRAND RIVER BUBBLE BARRIER <small>101-933890-972000-46157 \$300,000.00</small>	\$1.00	\$300,000.00
			Total:	\$300,000.00

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2. If the quantity shipped is short of the purchase order quantity, specify on the packing slip if that quantity is on back order or cancelled.

Federal Tax ID: 38-6004628

AUTHORIZED SIGNATURE

Crystal L Thomas

Date
 Printed: 11/20/2025

CITY of LANSING
INTEROFFICE COMMUNICATION

TO: Stephanie Robinson, CPPB, Senior Buyer
FROM: Brett Kaschinske, Parks and Recreation Director
RE: Sole Source - Limno Tech
DATE: September 26th, 2025

The Parks Department requests that Limno Tech be designated as sole source vendor for the engineering and design of the Great Bubble Barrier system in the Grand River.

We recommend issuing a sole source purchase order in the amount of \$300,000 to Limno Tech due to their status as an approved installer by the Great Bubble Barrier, and their ability to complete the install as a licensed group of professional engineers.

Funds will be utilized from Meijer financial award donation of \$300,000 for the Great Bubble Barrier projects engineering and design.

If you require any additional information, please do not hesitate to contact me.

Approved:  Date: 09/26/2025
Brett Kaschinske, Parks and Recreation Director